

2019 ConsERT Retreat
August 5 & 6 | Pre-retreat August 4
Crystal Springs Resort - Minerals Hotel
1 Stonehill Drive, Vernon, NJ 07462

Schedule of Events (subject to adjustments):

Sunday, August 4th Early Arrival

ConsERT Member informal gatherings for networking.

Informal Gathering at 6:00 P.M. –

Monday, August 5th

9:00 A.M. – 9:50 A.M. Arrival, Registration & Continental Breakfast
Location: Diamond A

9:50 – 10:00 A.M. Welcome and Board Report from Michael E. Moran, Jr. – ConsERT President and President & CEO, The Palace Theatre, Stamford, CT.
Location: Diamond B

10:00 – 12:00 P.M. Performing Arts Readiness
Presenter Ellen Korpar
Location: Diamond B

12:00 – 1:30 P.M. Lunch
Location: Diamond A

1:30 - 3:00 P.M. Dynamic Pricing – Moderator Martin Kagan
Panelists: Rich Rundle - The Booking Group
Vince Rieger – Shubert Ticketing
Harry Tomasides – Digonex Technologies
Location: Diamond B

3:00 – 4:30 P.M. Secondary Ticketing – Moderator Cory Ness
Panelists: Jason Berger - Allshows.com
Joe Kane - Ticket Master
Anna Laitin – Consumer Reports
Location: Diamond B

4:30 – 5:00 P.M. Break and check into hotel rooms

5:00 – 5:30 P.M. FOCUSED BREAKOUTS – Topics and Panelists TBA
ConsERT Inc. members get together for focus groups to share the latest challenges, successes and issues impacting their operations. *Please send us your ideas for roundtable topics and panelists.*
Location: TBD

5:30 – 6:00 P.M. Agent Pitch Sessions
ConsERT Inc. agent members share the exciting opportunities presenting members have to add to their venue line-ups.
Location: Diamond B

6:00 – 7:00 P.M. ConsERT Networking Cocktail Hour
Everyone is invited to gather so ConsERT members, spouses, significant others and guests reconnect, debrief and catch up on the day. *Cash Bar.*
Location: Pre-Function

7:00 – 8:30 PM Conference Retreat Banquet
Relax and enjoy a sumptuous buffet dinner with lively conversation.
During dessert we will be treated to entertainment provided by **Larry Stevens**
Location: Diamond A

8:30 PM Evening Networking and Gathering
Informal get-togethers to complete a long day. All are invited.

Tuesday, August 6th

- 8:00 – 9:00 A.M.** **Full Buffet Breakfast and Networking**
Location: **Diamond A**
- 9:00 – 10:00 P.M.** **Session Tech, Backline, What do you need & how to get it. Moderator Al Schaefer**
Panelists: **Jonathan Pierce – Newton Theater, Anthony Cioffi – Boulevard, Mark Rafinski – State Theatre,**
Chris Ball - Director of Production Mayo Performing Arts Center
Location: **Diamond B**
- 10:00 – 10:30 A.M.** **Break and Networking. Check out of hotel rooms.**
- 10:30 – 12:00 P.M.** **Session Digital Marketing.**
Panelists: **Maxie Groebner – Studio 6**
J. P. – The Newton
Luca Cusolito – Creative Enabler
Location: **Diamond B**
- 12:00 – 1:30 P.M.** **Closing Luncheon**
Retreat Assessment Questionnaires & Wrap up
Location: **Diamond A**
- 1:30 – 2:00 P.M.** **ConsERT Board Meeting**

Thank you! Travel Safely!