

ConsERT 2019 Fall Meeting.
TUESDAY, October 15, 2019 AT 9:30AM

Hosted by Stephanie Chaiken, Director of the NJCU Center for the Arts.

New Jersey City University
2039 Kennedy BLVD
Jersey City, NJ 07305
<https://www.njcu.edu/>

Our Agenda (subject to minor changes) includes:

- 9:30 – 10:25 a.m. – Arrival, Coffee and Networking
- 10:25 - 10:30 a.m. – Welcome and Introductions –
ConsERT President - Michael E. Moran, Jr. – President & CEO, The Palace – Stamford and Dr. Sue Henderson President NJCU.
- 10:30 a.m. – Noon – Panel: Navigating Changes to Risk Management / Insurance Coverages
Panelists Luis Morales – NJCU, Rick Myers – Pace University, Tim Drake – The Roots Agency, Mike Moran – Palace Theatre Stamford, CJ Strock – WME, Martin Kagan – Pace University, moderator
- 12:00 p.m. – 1:00 p.m. – Lunch
- 1:05 p.m. – 2:05 p.m. – Successfully Presenting New Media: Podcasts, YouTube, and Social Media Influencers
Panelists Phil Battiato, Joe Fucigna – UTA, Jim Steen – Bowery Presents. Cory Ness – Bergen PAC, moderator.
- 2:10 p.m. – 2:30 PM- Licensing agreements, PRO's, where are we going? Open discussion.
- 2:35 p.m. – 3:00 PM- Agent pitch, block booking, announcements & discussion.
Wrap up, and venue tour